# 支撑智慧产业的生态系统

# ARM

Lifeng Geng
IoT Segment Marketing Manager

Sensor China Expo Sep 13, 2016

© ARM 2016

# IoT = Things + Computing + Connectivity... Why?

## Insight driven optimization

- Predictive maintenance
- Logistics and tracking
- Analytics







## Better user experience

- App vs tiny LCD
- Prediction, proactive vs reaction

IoT enables new business models







# IoT? ...through Embedded Intelligence





## The Benefits









Improve citizen health and comfort





# ARM value in the IoT space







- Longer battery life
- Smaller form factor
- Lower total cost of ownership

#### End to End Security

- Device Security
- Communication Security
- Lifecycle Security



## Strong Ecosystem

- Partnership
- Software
- Choice
- Interoperability



# Everywhere compute needs to happen



Energy grid



Automotive



**Environmental** 



Home automation Healthcare





**Enterprise** 



Retail



Smart city



Wearables



Farming



Identity & tracking



VR / AR



**Building** automation



Connected clothing



Robotics



Sensor



Industrial



**IoT** 



Smart lighting



Smart watch



Space



## Cortex solutions for every Market

## Cortex-A

Highest performance

Optimised for rich operating systems

## Cortex - R

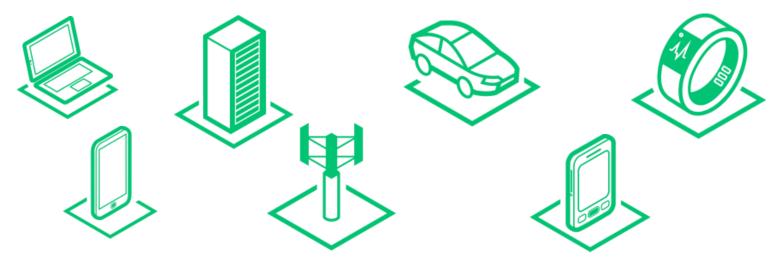
Fast response

Optimised for high performance, deterministic applications

## Cortex - M

Smallest/lowest power

Optimised for discrete processing and microcontrollers







## Cortex-A in IoT Gateways

- Leading architecture in Single Board Computer (SBC), Industrial PCs & Gateways
  - ARM the #1 shipping architecture in embedded compute (IHS 2015)
  - Energy efficiency means compact, fan-less, lower-profile designs, <OPEX</li>
  - Silicon choice means optimized, cost-effective solutions











- Smart Phones frequently used as a gateway
  - wearables, consumer machine learning
- Spanning Automotive, Industrial, Medical, Consumer
  - Automotive IVI, Panel PC, PLC, Digital Signage, Gateways





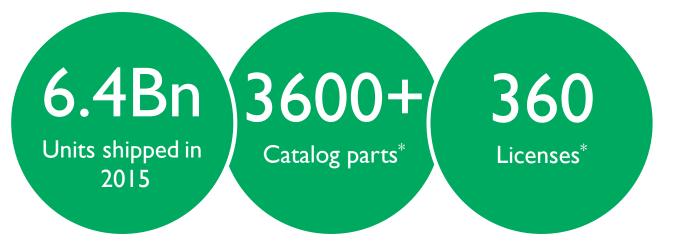






## Cortex-M: Trusted Choice for Embedded Intelligence





2015: 32-bit MCU shipments surpass 4/8bit\*\*



<sup>\*</sup> Data up to end Q4, 2015 \*\* The McClean report

# Cortex-M: Chosen by Leading MCU Suppliers

#### Widest choice of open market MCUs























203











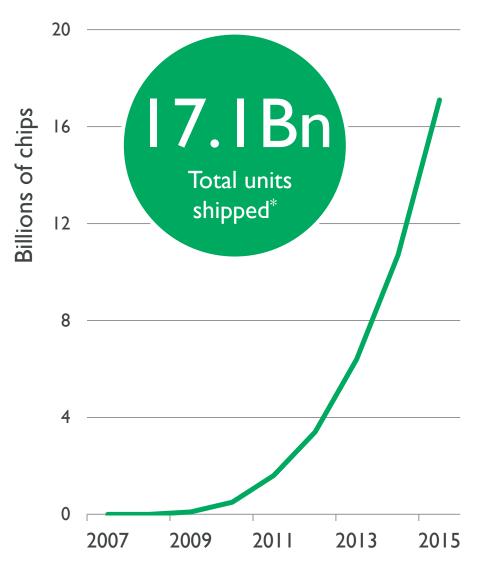


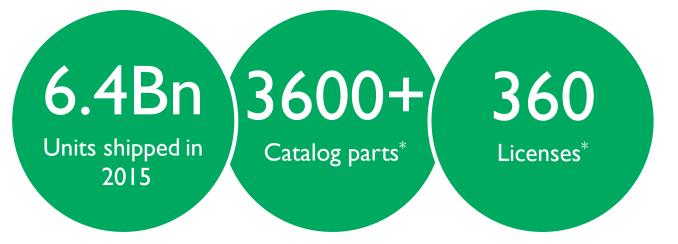


Listed parts on partners' websites, as of end of December 2015



## Cortex-M: Trusted Choice for Embedded Intelligence





2015: 32-bit MCU shipments surpass 4/8bit\*\*



<sup>\*</sup> Data up to end Q4, 2015 \*\* The McClean report

## Cortex-M Processor Value Proposition

Low power implementation Sleep mode support **Energy Efficient** Lower energy cost Wake-up Interrupt Controller Increased intelligence at node Broad tools and OS support Binary compatible roadmap Lower software cost Ease of use CMSIS support Pure C target 32-bit RISC architecture Competitive products High efficiency processor cores **High Performance** Integrated Interrupt Controller (NVIC) Thumb-2 code density Lower silicon cost **Reduced system cost** Area optimised designs CoreSight debug support



## **Next Generation**

**Architecture** 

Instruction Set

Programmer's Model

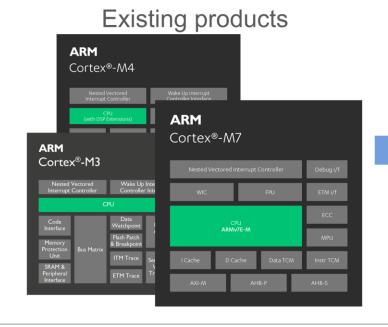
**Memory Model** 

**Exception Model** 

Debug Architecture

#### ARMv7-M

For high performance and main stream products

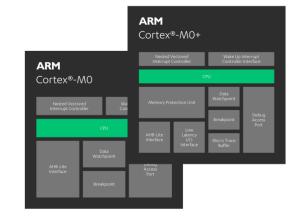


Next generation products

ARMv8-M Mainline

#### ARMv6-M

For ultra low power and area constrained designs





ARMv8-M Baseline



# Key needs for scaling out IoT deployments

Managing IoT devices







Developing IoT devices



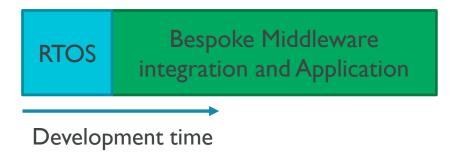






## IoT projects need a Platform OS

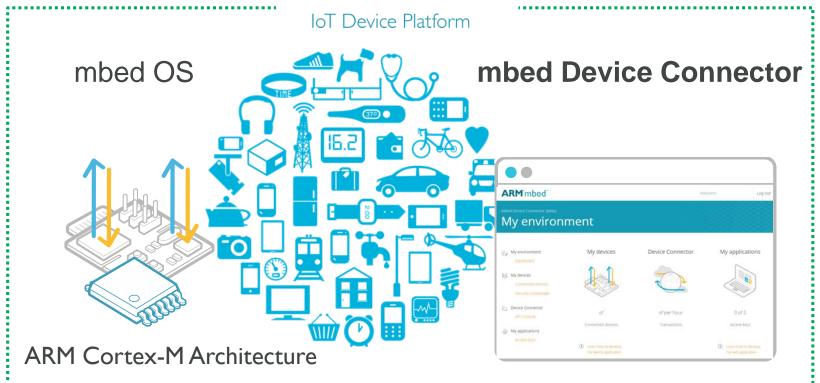
 Historically, embedded microcontroller design has had little code or design commonality between systems that enables widespread re-use



 The communication, device management and security demands of IoT devices are a disruptive jump in complexity that drives the need to use a Platform OS

Platform OS and Modular Component Middleware **Application** Development time

## **ARM**mbed



#### mbed Cloud Partnership



#### mbed Silicon Partnership

Collaboration and contributions from over 55 partners

#### mbed Enabled

Over 100 boards available for developers to get started























































































































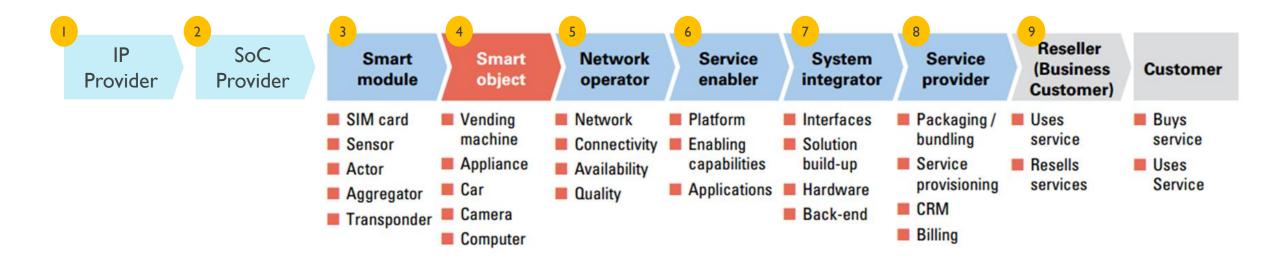




Precision environmental monitoring with IoT for Tea Production



## IoT Value Chain is Much More Complex



Our target is to "Go Deep" and build ARM ecosystem across the value chain.



# Ecosystem Partnering For Connected Intelligence Success

# **ARM**



物联网应用市场经理 ARM中国

电 话: 021-6154 9000\*59036

直线电话: 021-6154 9036 传 真: 021-6154 9100 移动电话: 136 2176 6017

电子邮箱: lifeng.geng@arm.com

ARM

安谋电子科技(上海)有限公司 上海市徐汇区桂平路391号 新漕河泾国际商务中心 B座35楼, 200233

> 上海 总机: 021-6154 9000 北京 总机: 010-8217 2000 深圳 总机: 0755-3290 0600 技术 热线: 021-6154 9010

> > www.arm.com

#### The Architecture for the Digital World®

- The trademarks featured in this presentation are registered and/or unregistered trademarks of ARM Limited (or its subsidiaries) in the EU and/or elsewhere. All rights reserved. All other marks featured may be trademarks of their respective owners.
- Copyright © 2016 ARM Limited